

**Sovereign Bancorp, Inc. and Subsidiaries**
**FINANCIAL HIGHLIGHTS**

(unaudited)

	Quarter Ended					Year to Date	
	Dec. 31 2007	Sept. 30 2007	June 30 2007	Mar. 31 2007	Dec. 31 2006	Dec. 31 2007	Dec. 31 2006
(dollars in millions, except per share data)							
<b>Operating Data</b>							
Net income (loss)	\$ (1,603.0)	\$ 58.2	\$ 147.5	\$ 48.1	\$ (129.4)	\$ (1,349.3)	\$ 136.9
Net income (loss) for EPS purposes	(1,606.6)	54.6	150.2	44.4	(133.1)	(1,363.9)	129.0
Operating earnings for EPS purposes (1)	93.9	95.5	170.3	179.6	166.6	539.3	692.0
Net interest income	466.0	456.8	453.4	487.9	487.0	1,864.0	1,821.5
Provision for credit losses (5)	148.2	162.5	51.0	46.0	366.0	407.7	484.5
Total fees and other income before security gains (6)	153.2	141.4	190.3	45.9	149.4	530.8	597.5
Net gain (loss) on investment securities(7)	(179.2)	1.9	-	1.0	(36.1)	(176.4)	(312.0)
G&A expense	337.6	341.7	336.6	330.0	354.9	1,345.8	1,290.0
Other expenses (8)	1,634.4	44.0	79.5	116.8	134.5	1,874.6	313.5

**Performance Statistics**
**Bancorp**

Net interest margin	2.77%	2.74%	2.71%	2.70%	2.60%	2.73%	2.75%
Return on average assets	-7.74%	0.28%	0.72%	0.22%	-0.57%	-1.62%	0.17%
Operating return on average assets (1)	0.45%	0.46%	0.83%	0.83%	0.73%	0.65%	0.87%
Return on average equity	-72.92%	2.63%	6.71%	2.23%	-5.82%	-15.40%	1.82%
Operating return on average equity (1)	4.27%	4.32%	7.75%	8.34%	7.49%	6.16%	9.20%
Return on average tangible equity	-190.18%	6.90%	17.62%	6.01%	-15.54%	-40.59%	4.46%
Operating return on average tangible equity (1)	11.14%	11.31%	20.35%	22.46%	20.00%	16.23%	22.55%
Annualized net loan charge-offs to average loans (9)	0.42%	0.24%	0.18%	0.16%	2.75%	0.25%	0.96%
G & A expense to average assets	1.63%	1.66%	1.65%	1.53%	1.56%	1.62%	1.62%
Efficiency ratio (2)	54.52%	57.12%	52.29%	61.83%	55.77%	56.20%	53.33%

**Per Share Data**

Basic earnings (loss) per share	\$ (3.34)	\$ 0.11	\$ 0.30	\$ 0.09	\$ (0.28)	\$ (2.85)	\$ 0.30
Diluted earnings (loss) per share	(3.34)	0.11	0.29	0.09	(0.28)	(2.85)	0.30
Operating earnings per share (1)	0.18	0.19	0.33	0.35	0.33	1.05	1.48
Dividend declared per share	0.080	0.080	0.080	0.080	0.080	0.320	0.300
Common book value (3)	14.12	17.76	17.92	17.87	17.83	14.12	17.83
Common stock price:							
High	\$ 17.73	\$ 21.94	\$ 25.16	\$ 26.42	\$ 25.90	\$ 26.42	\$ 25.90
Low	10.08	16.58	21.14	24.07	21.27	10.08	19.57
Close	11.40	17.04	21.14	25.44	25.39	11.40	25.39
Weighted average common shares:							
Basic	481.2	480.2	478.3	475.1	473.4	478.7	433.9
Diluted (4)	481.2	480.2	512.6	475.1	473.4	478.7	433.9
End-of-period common shares:							
Basic	481.4	480.4	479.1	475.7	473.8	481.4	473.8
Diluted	511.0	512.4	512.3	509.8	508.7	511.0	508.7

**NOTES:**

(1) Operating earnings represent net income excluding the after-tax effects of certain items, such as significant gains or losses that are unusual in nature or are associated with acquiring or integrating businesses, and certain other charges. See page J and K for a reconciliation of GAAP and Non GAAP measures.

(2) Efficiency ratio equals general and administrative expense as a percentage of total revenue, defined as the sum of net interest income and total fees and other income before security gains.

(3) Common book value equals common stockholders' equity at period-end divided by common shares outstanding.

(4) The conversion of warrants and equity awards and the after-tax add back of Sovereign's contingently convertible trust preferred interest expense was excluded from Sovereign's GAAP diluted earnings per share calculation for the majority of the periods above since the result would have been anti-dilutive. However, for operating earnings purposes these items are dilutive and as a result they have been added back for operating earnings and operating earnings per share purposes.

(5) The fourth quarter of 2007 includes approximately \$63 million of additional provisions for our consumer and residential loan portfolios. The third quarter of 2007 includes an additional provision of \$47 million on our retained correspondent home equity portfolio as well as \$37 million of additional reserves allocated to our indirect auto portfolio due to increased losses experienced in the third quarter and higher projected losses in future periods. The fourth quarter of 2006 includes a lower of cost or market adjustment on the correspondent home equity portfolio held for sale of \$296 million.

(6) The fourth quarter of 2007 includes charges of \$27.4 million on repurchase agreements with mortgage related entities who defaulted on their obligations. The third quarter of 2007 includes lower of cost or market adjustments of \$11.7 million on certain loan portfolios that were classified as held for sale. Additionally, the third quarter of 2007 includes a charge of \$19.4 million on certain financing transactions with mortgage related entities. The second quarter of 2007 includes a gain of \$13.8 million on a commercial mortgage backed securitization. The first quarter of 2007 includes a lower of cost or market adjustment of \$119.9 million on correspondent home equity loans that were not sold as of March 31, 2007. The fourth quarter of 2006 includes a net lower of cost or market adjustment associated with the residential loan portfolio held for sale of \$28.2 million.

(7) The fourth quarter of 2007 includes an other-than-temporary impairment charge of \$180.5 million on FNMA and FHLMC preferred stock. The fourth quarter of 2006 includes a loss of \$43 million associated with the sale of \$1.5 billion of CMO investments.

(8) The fourth quarter of 2007 includes a \$1.6 billion goodwill impairment charge related to our Consumer and Metro New York operating segments. The second quarter of 2007 includes net restructuring and debt extinguishment charges of \$32.7 million. The first quarter of 2007 includes \$43.4 million of ESOP expense related to freezing of the plan and \$20 million of charges related to employee severance and charges associated with closing certain branch locations. The fourth quarter of 2006 includes \$78.7 million of severance and restructuring charges.

(9) Charge-offs for the fourth quarter of 2006 include \$389.5 million of charge-offs related to the lower of cost or market valuation adjustments recorded for correspondent home equity and residential loan portfolios that are held for sale as well as a \$14 million charge-off on a large commercial loan.

**Sovereign Bancorp, Inc. and Subsidiaries**
**FINANCIAL HIGHLIGHTS**

(unaudited)

	Quarter Ended				
	Dec. 31 2007	Sept. 30 2007	June 30 2007	Mar. 31 2007	Dec. 31 2006
(dollars in millions)					
<b>Financial Condition Data:</b>					
<b>General</b>					
Total assets	\$ 84,746	\$ 86,607	\$ 82,737	\$ 82,194	\$ 89,642
Loans (1)	57,780	57,148	56,527	56,125	62,589
Total deposits and customer related accounts:	49,916	50,098	49,845	52,563	52,385
Core deposits and other customer related accounts	35,013	34,472	34,722	37,001	36,321
Time deposits	14,903	15,626	15,123	15,562	16,064
Borrowings	26,126	26,161	22,462	19,162	26,850
Minority interests	146	146	146	157	156
Stockholders' equity	6,992	8,726	8,780	8,695	8,644
Goodwill	3,426	5,003	5,003	5,006	5,005
Core deposit and other intangibles	372	402	433	465	498
<b>Asset Quality</b>					
Non-performing assets (2)	\$ 361.6	\$ 336.7	\$ 282.4	\$ 278.4	\$ 235.6
Non-performing loans (2)	304.3	282.4	239.9	242.0	207.9
Non-performing assets to total assets (2) (3)	0.43%	0.39%	0.34%	0.34%	0.29%
Non-performing loans to loans (2) (3)	0.53%	0.49%	0.42%	0.43%	0.38%
Allowance for credit losses	\$ 737.7	\$ 650.0	\$ 521.1	\$ 503.3	\$ 486.3
Allowance for credit losses to total loans (3)	1.28%	1.14%	0.92%	0.90%	0.88%
Allowance for credit losses to non-performing loans (2)	242%	230%	217%	208%	234%
<b>Capitalization - Bancorp (4)</b>					
Stockholders' equity to total assets	8.25%	10.08%	10.61%	10.58%	9.64%
Tier 1 leverage capital ratio	5.89%	6.03%	6.40%	6.29%	5.73%
Tangible equity to tangible assets	3.95%	4.09%	4.33%	4.20%	3.73%
Tangible common equity to tangible assets	3.70%	3.85%	4.07%	3.95%	3.50%
<b>Capitalization - Bank (4)</b>					
Stockholders' equity to total assets	10.30%	12.05%	12.71%	12.80%	11.76%
Tier 1 leverage capital ratio	6.53%	6.63%	6.93%	6.80%	6.22%
Tier 1 risk-based capital ratio	7.54%	7.66%	7.83%	7.77%	7.52%
Total risk-based capital ratio	10.40%	10.37%	10.45%	10.48%	10.07%

(1) Loans at December 31, 2006 include \$7.6 billion of loans held for sale.

(2) Non-performing loans and non-performing assets at December 31, 2007 and September 30, 2007 include \$39.4 million and \$41.5 million of loans related to our correspondent home equity portfolio that began to be included in these totals as a result of the additional provision for credit losses that was recorded in the third quarter of 2007. Non performing loans and assets at June 30, 2007 and March 31, 2007 exclude \$51.6 million and \$22.4 million, respectively, of correspondent home equity loans that were written down to fair value at March 31, 2007 since credit losses related to these loans were considered in our lower of cost or market adjustment at March 31, 2007. Sovereign reclassified these loans back into our loan portfolio at March 31, 2007. Non-performing loans and assets at December 31, 2006 exclude \$21.5 million of residential non-accrual loans and \$66.0 million of home equity non-accrual loans that are classified as held for sale.

(3) The calculation of these ratios at June 30, 2007 and March 31, 2007 exclude approximately \$491 million and \$574 million, respectively, of loans that were marked down to fair value as of March 31, 2007. The calculation of these ratios at December 31, 2006 excludes \$7.6 billion of loans held for sale.

(4) All capital ratios are calculated based upon adjusted end of period assets consistent with OTS guidelines. The current quarter ratios are estimated as of the date of this earnings release.

**Sovereign Bancorp, Inc. and Subsidiaries**  
**CONSOLIDATED BALANCE SHEETS**  
(unaudited)

	Dec. 31	Sept. 30	June 30	Mar. 31	Dec. 31
(dollars in thousands)	2007	2007	2007	2007	2006
<b>Assets</b>					
Cash and amounts due from depository institutions	\$ 3,130,770	\$ 3,992,731	\$ 1,867,294	\$ 1,669,623	\$ 1,804,117
Investments:					
Available-for-sale	13,941,847	14,307,929	13,303,432	13,640,209	13,874,628
Other investments	1,200,545	981,921	798,452	703,738	1,003,012
Total investments	15,142,392	15,289,850	14,101,884	14,343,947	14,877,640
Loans:					
Commercial	30,912,972	29,912,883	29,547,839	29,852,212	30,472,343
Consumer	26,866,807	27,235,481	26,979,279	26,273,285	32,116,253
Total loans (1)	57,779,779	57,148,364	56,527,118	56,125,497	62,588,596
Less allowance for loan losses	(709,444)	(629,747)	(503,685)	(487,286)	(471,030)
Total loans, net	57,070,335	56,518,617	56,023,433	55,638,211	62,117,566
Premises and equipment, net	562,332	559,040	570,074	588,695	605,707
Accrued interest receivable	350,534	384,812	368,849	363,013	422,901
Goodwill	3,426,246	5,003,022	5,003,195	5,006,290	5,005,185
Core deposit and other intangibles	372,116	402,257	433,164	465,421	498,420
Bank owned life insurance	1,794,099	1,773,829	1,764,137	1,745,145	1,725,222
Other assets	2,897,572	2,683,170	2,605,061	2,373,220	2,585,091
Total assets	\$ 84,746,396	\$ 86,607,328	\$ 82,737,091	\$ 82,193,565	\$ 89,641,849
<b>Liabilities and Stockholders' Equity</b>					
Liabilities:					
Deposits and other customer related accounts:					
Core and other customer related accounts	\$ 35,012,911	\$ 34,471,615	\$ 34,721,501	\$ 37,001,193	\$ 36,320,674
Time deposits	14,902,994	15,626,433	15,123,134	15,561,764	16,063,880
Total	49,915,905	50,098,048	49,844,635	52,562,957	52,384,554
Borrowings and other debt obligations	26,126,082	26,161,337	22,461,638	19,162,252	26,849,717
Other liabilities	1,565,654	1,475,954	1,504,788	1,616,574	1,606,794
Total liabilities	77,607,641	77,735,339	73,811,061	73,341,783	80,841,065
Minority interests	146,430	146,075	145,742	156,896	156,385
Stockholders' equity:					
Preferred Stock	195,445	195,445	195,445	195,445	195,445
Common Stock	6,295,572	6,277,292	6,253,146	6,186,470	6,183,281
Warrants and stock options	348,365	347,630	346,278	344,979	343,391
Unallocated ESOP shares	-	-	-	(19,019)	(19,019)
Treasury stock	(19,853)	(20,359)	(21,303)	(22,257)	(49,028)
Accumulated other comprehensive loss	(326,133)	(218,155)	(121,184)	(13,177)	(24,746)
Retained earnings	498,929	2,144,061	2,127,906	2,022,445	2,015,075
Total stockholders' equity	6,992,325	8,725,914	8,780,288	8,694,886	8,644,399
Total liabilities and stockholders' equity	\$ 84,746,396	\$ 86,607,328	\$ 82,737,091	\$ 82,193,565	\$ 89,641,849

(1) Loans at December 31, 2006 include \$7.6 billion of loans held for sale.

**Sovereign Bancorp, Inc. and Subsidiaries**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(unaudited)

	Quarter Ended					Year to Date	
	Dec. 31 2007	Sept. 30 2007	June 30 2007	Mar. 31 2007	Dec. 31 2006	Dec. 31 2007	Dec. 31 2006
(dollars in thousands, except per share data)							
<b>Interest and dividend income:</b>							
Interest on interest-earning deposits	\$ 1,615	\$ 7,117	\$ 4,144	\$ 6,236	\$ 6,274	\$ 19,112	\$ 16,752
Interest on investment securities							
Available for sale	173,803	177,125	180,252	189,835	192,996	721,015	602,575
Held to maturity	-	-	-	-	-	-	104,026
Other	14,279	11,886	11,179	14,301	19,508	51,645	51,414
Interest on loans	949,643	954,014	943,860	1,016,967	1,035,224	3,864,484	3,551,637
Total interest and dividend income	1,139,340	1,150,142	1,139,435	1,227,339	1,254,002	4,656,256	4,326,404
<b>Interest expense:</b>							
Deposits and related customer accounts	395,768	408,680	409,616	413,251	421,472	1,627,315	1,372,197
Borrowings	277,548	284,701	276,435	326,235	345,498	1,164,919	1,132,659
Total interest expense	673,316	693,381	686,051	739,486	766,970	2,792,234	2,504,856
Net interest income	466,024	456,761	453,384	487,853	487,032	1,864,022	1,821,548
<b>Provision for credit losses</b> (3)	148,192	162,500	51,000	46,000	365,961	407,692	484,461
Net interest income after provision for credit losses	317,832	294,261	402,384	441,853	121,071	1,456,330	1,337,087
<b>Non-interest income:</b>							
Consumer banking fees	77,420	73,113	77,268	68,014	73,389	295,815	275,952
Commercial banking fees (5)	56,695	44,155	52,046	49,408	48,405	202,304	179,060
Mortgage banking revenue (1)	9,161	3,752	26,500	(107,205)	(7,606)	(67,792)	24,239
Capital markets revenue	(18,310)	(12,627)	5,982	5,689	7,358	(19,266)	17,569
Bank owned life insurance income	20,633	24,439	20,274	20,509	20,237	85,855	67,039
Other	7,584	8,557	8,227	9,467	7,586	33,835	33,677
Total fees and other income before security gains	153,183	141,389	190,297	45,882	149,369	530,751	597,536
Net gain/(loss) on securities (4)	(179,209)	1,884	-	970	(36,089)	(176,355)	(311,962)
Total non-interest income	(26,026)	143,273	190,297	46,852	113,280	354,396	285,574
<b>Non-interest expense:</b>							
General and administrative							
Compensation and benefits	155,856	172,319	171,557	173,796	176,851	673,528	652,703
Occupancy and equipment	77,325	75,217	75,637	80,519	79,221	308,698	290,163
Technology expense	25,177	23,940	23,812	23,336	25,680	96,265	95,488
Outside services	18,828	16,434	16,969	15,278	19,920	67,509	69,195
Marketing expense	13,881	16,296	17,092	8,832	15,731	56,101	55,053
Other administrative expenses	46,537	37,440	31,525	28,235	37,496	143,737	127,387
Total general and administrative	337,604	341,646	336,592	329,996	354,899	1,345,838	1,289,989
<b>Other expenses:</b>							
Core deposit & other intangibles	30,141	31,066	32,257	33,253	34,302	126,717	109,838
Goodwill impairment	1,576,776	-	-	-	-	1,576,776	-
Other minority interest expense and equity method expense	27,448	6,913	14,487	18,415	10,974	67,263	56,891
Loss on economic hedges	-	-	-	-	-	-	11,387
Proxy and related professional fees	-	-	(125)	(391)	-	(516)	14,337
Restructuring, other employee severance and debt repurchase charges	-	6,029	35,938	20,032	78,668	61,999	78,668
ESOP expense related to freezing of plan	-	-	(3,266)	43,385	-	40,119	-
Merger-related and integration charges	-	-	166	2,076	10,558	2,242	42,420
Total other expenses	1,634,365	44,008	79,457	116,770	134,502	1,874,600	313,541
Total non-interest expense	1,971,969	385,654	416,049	446,766	489,401	3,220,438	1,603,530
Income/ (loss) before income taxes	(1,680,163)	51,880	176,632	41,939	(255,050)	(1,409,712)	19,131
Income tax expense/ (benefit)	(77,180)	(6,330)	29,180	(6,120)	(125,610)	(60,450)	(117,780)
Net income/ (loss)	\$ (1,602,983)	\$ 58,210	\$ 147,452	\$ 48,059	\$ (129,440)	\$ (1,349,262)	\$ 136,911

(1) Mortgage banking activity is summarized below:

(Losses)/gains on sale of mortgage loans and related securities, multifamily loans, and home equity loans (2)

	\$ 12,075	\$ 6,354	\$ 9,065	\$ (103,788)	\$ (7,838)	\$ (76,294)	\$ 19,725
Net gains/(loss) recorded on commercial mortgage backed securitization	(666)	(5,355)	13,772	(3,276)	-	4,475	-
Net gains/(loss) recorded under SFAS 133	(2,125)	1,781	783	(388)	821	51	825
Mortgage servicing fees, net of mortgage servicing rights amortization	1,948	972	2,224	247	2,863	5,391	10,812
Mortgage servicing right recoveries/(impairments)	(2,071)	-	656	-	(3,452)	(1,415)	(7,123)
Total mortgage banking revenues	\$ 9,161	\$ 3,752	\$ 26,500	\$ (107,205)	\$ (7,606)	\$ (67,792)	\$ 24,239

(2) First quarter of 2007 results include a lower of cost or market adjustment of \$119.9 million on correspondent home equity loans that were not sold as of March 31, 2007. Fourth quarter of 2006 includes a \$28.2 million lower of cost or market adjustment on the residential loans held for sale, as well as a \$5.2 million gain on sale of \$455 million of multi-family loans.

(3) The fourth quarter of 2007 includes approximately \$63 million of additional provisions for our consumer and residential loan portfolios. The third quarter of 2007 includes an additional provision of \$47 million on our retained correspondent home equity portfolio as well as \$37 million of additional reserves allocated to our indirect auto portfolio due to increased losses experienced in the third quarter and higher projected losses in future periods. The fourth quarter of 2006 includes a lower of cost or market adjustment on the correspondent home equity portfolio held for sale of \$296 million as well as a \$14 million commercial loan charge-off.

(4) Results for the fourth quarter of 2007 include a \$180.5 million other-than-temporary impairment charge on FNMA & FHLMC preferred stock. The fourth quarter of 2006 includes a loss of \$43 million associated with the sale of \$1.5 billion of CMO investments.

(5) The third quarter of 2007 includes a lower of cost or market adjustment of \$6.2 million on our loan syndication trading portfolio.

**Sovereign Bancorp, Inc. and Subsidiaries**  
**AVERAGE BALANCE, INTEREST AND YIELD/RATE ANALYSIS**  
**(unaudited)**

	Quarter Ended								
	December 31, 2007			September 30, 2007			December 31, 2006		
	Average Balance	Interest (1)	Yield/ Rate	Average Balance	Interest (1)	Yield/ Rate	Average Balance	Interest (1)	Yield/ Rate
(dollars in thousands)									
<b>Earning assets:</b>									
Investment securities	\$ 13,647,483	\$ 209,735	6.14%	\$ 13,850,369	\$ 216,252	6.24%	\$ 15,546,680	\$ 239,227	6.15%
Loans:									
Commercial	26,173,382	461,231	7.00%	25,429,487	464,984	7.26%	24,196,553	437,496	7.18%
Multi-Family	4,154,457	63,449	6.10%	3,975,580	61,708	6.20%	6,103,412	97,708	6.39%
Consumer:									
Residential mortgages	13,744,182	195,405	5.69%	14,357,561	203,676	5.67%	17,897,922	252,415	5.64%
Home equity loans and lines of credit	6,116,026	100,575	6.52%	5,974,643	102,033	6.78%	10,145,548	166,656	6.53%
Total consumer loans secured by real estate	19,860,208	295,980	5.94%	20,332,204	305,709	6.00%	28,043,470	419,071	5.96%
Auto Loans	6,996,034	125,840	7.14%	6,616,774	118,324	7.09%	4,628,603	74,578	6.39%
Other	312,253	7,092	9.01%	320,848	7,042	8.71%	427,026	9,375	8.71%
Total Consumer	27,168,495	428,912	6.29%	27,269,826	431,075	6.30%	33,099,099	503,024	6.06%
Total loans	57,496,334	953,592	6.60%	56,674,893	957,767	6.72%	63,399,064	1,038,228	6.52%
Allowance for loan losses	(641,102)			(522,102)			(544,425)		
Total earning assets	70,502,715	\$ 1,163,327	6.57%	70,003,160	\$ 1,174,019	6.68%	78,401,319	\$ 1,277,455	6.49%
Other assets	11,688,168			11,594,008			11,743,219		
Total assets	<u>\$ 82,190,883</u>			<u>\$ 81,597,168</u>			<u>\$ 90,144,538</u>		
<b>Funding liabilities:</b>									
Deposits and other customer related accounts:									
NOW accounts	\$ 5,297,687	\$ 14,143	1.06%	\$ 5,497,403	\$ 15,225	1.10%	\$ 6,125,346	\$ 17,704	1.15%
NOW accounts- government & wholesale	3,998,074	47,975	4.76%	3,825,292	49,944	5.18%	3,977,652	51,616	5.15%
Customer repurchase agreements	2,877,569	26,779	3.69%	2,643,836	28,869	4.33%	2,182,447	26,409	4.80%
Savings accounts	3,889,735	6,562	0.67%	4,144,517	6,914	0.66%	4,755,332	7,722	0.64%
Money market accounts	10,530,726	94,979	3.58%	10,224,580	93,751	3.64%	8,688,901	66,816	3.05%
Money market accounts- wholesale	1,768,085	21,272	4.77%	1,862,865	25,211	5.37%	3,999,190	55,546	5.51%
Core and other customer related accounts	28,361,876	211,710	2.96%	28,198,493	219,914	3.09%	29,728,868	225,813	3.01%
Time deposits	11,955,486	141,748	4.70%	11,323,566	134,570	4.71%	11,535,214	129,741	4.46%
Time deposits- wholesale	3,466,108	42,310	4.84%	4,068,060	54,196	5.29%	4,933,950	65,918	5.30%
Total deposits and other customer related accounts	43,783,470	395,768	3.59%	43,590,119	408,680	3.72%	46,198,032	421,472	3.62%
Borrowings:									
Wholesale borrowings	18,145,623	220,972	4.85%	17,654,582	225,169	5.08%	21,523,167	267,556	4.95%
Other borrowings	3,621,933	56,576	5.94%	3,736,339	59,532	6.06%	5,389,251	77,942	5.76%
Total borrowings	21,767,556	277,548	5.08%	21,390,921	284,701	5.30%	26,912,418	345,498	5.12%
Total funding liabilities	65,551,026	673,316	4.08%	64,981,040	693,381	4.24%	73,110,450	766,970	4.17%
Non-interest bearing DDA	6,399,359			6,403,572			6,596,008		
Other liabilities	1,518,784			1,439,105			1,621,142		
Total liabilities	73,469,169			72,823,717			81,327,600		
Stockholders' equity	8,721,714			8,773,451			8,816,938		
Total liabilities and stockholders' equity	<u>\$ 82,190,883</u>			<u>\$ 81,597,168</u>			<u>\$ 90,144,538</u>		
Net interest income		<u>\$ 490,011</u>			<u>\$ 480,638</u>			<u>\$ 510,485</u>	
Interest rate spread			2.49%			2.44%			2.32%
Contribution from interest free funds			0.29%			0.30%			0.28%
Net interest margin			<u>2.77%</u>			<u>2.74%</u>			<u>2.60%</u>

(1) Tax equivalent basis

**Sovereign Bancorp, Inc. and Subsidiaries**  
**AVERAGE BALANCE, INTEREST AND YIELD/RATE ANALYSIS**  
**(unaudited)**

(dollars in thousands)	Year to Date					
	December 31, 2007			December 31, 2006		
	Average Balance	Interest <sup>(1)</sup>	Yield/ Rate	Average Balance	Interest <sup>(1)</sup>	Yield/ Rate
<b>Earning assets:</b>						
Investment securities	\$ 14,180,066	\$ 872,232	6.15%	\$ 14,600,283	\$ 850,163	5.82%
<b>Loans:</b>						
Commercial	25,422,607	1,823,144	7.17%	20,833,022	1,489,484	7.15%
Multi-Family	4,657,978	296,126	6.36%	3,612,737	224,290	6.21%
<b>Consumer:</b>						
Residential mortgages	14,525,467	825,685	5.68%	15,770,676	888,546	5.63%
Home equity loans and lines of credit	6,868,727	469,760	6.84%	10,119,375	654,760	6.47%
Total consumer loans secured by real estate	21,394,194	1,295,445	6.06%	25,890,051	1,543,306	5.96%
Auto Loans	6,187,487	433,172	7.00%	4,457,932	266,806	5.98%
Other	360,486	31,248	8.67%	452,029	37,201	8.23%
Total Consumer	27,942,167	1,759,865	6.30%	30,800,012	1,847,313	6.00%
Total loans	58,022,752	3,879,135	6.69%	55,245,771	3,561,087	6.45%
Allowance for loan losses	(533,263)			(489,775)		
Total earning assets	71,669,555	\$ 4,751,367	6.63%	69,356,279	\$ 4,411,250	6.36%
Other assets	11,646,477			10,139,116		
Total assets	<u>\$ 83,316,032</u>			<u>\$ 79,495,395</u>		
<b>Funding liabilities:</b>						
<b>Deposits and other customer related accounts:</b>						
NOW accounts	\$ 5,682,868	\$ 61,599	1.08%	\$ 5,580,571	\$ 50,991	0.91%
NOW accounts- government & wholesale	4,022,516	203,411	5.06%	4,293,111	215,557	5.02%
Customer repurchase agreements	2,545,304	108,137	4.25%	1,639,453	74,470	4.54%
Savings accounts	4,258,897	27,839	0.65%	4,286,355	29,660	0.69%
Money market accounts	9,902,914	347,077	3.50%	8,346,033	225,167	2.70%
Money market accounts- wholesale	2,443,111	130,807	5.35%	2,558,549	137,802	5.39%
Core and other customer related accounts	28,855,610	878,870	3.05%	26,704,072	733,647	2.75%
Time deposits	11,383,634	531,994	4.67%	9,870,673	405,215	4.11%
Time deposits- wholesale	4,112,903	216,451	5.26%	4,590,768	233,335	5.08%
Total deposits and other customer related accounts	44,352,147	1,627,315	3.67%	41,165,513	1,372,197	3.33%
<b>Borrowings:</b>						
Wholesale borrowings	17,754,787	889,480	5.01%	18,322,761	854,241	4.66%
Other borrowings	4,492,313	275,439	6.13%	5,054,931	278,418	5.51%
Total borrowings	22,247,100	1,164,919	5.24%	23,377,692	1,132,659	4.85%
Total funding liabilities	66,599,247	2,792,234	4.19%	64,543,205	2,504,856	3.88%
Non-interest bearing DDA	6,386,359			6,020,184		
Other liabilities	1,568,869			1,412,368		
Total liabilities	74,554,475			71,975,757		
Stockholders' equity	8,761,557			7,519,638		
Total liabilities and stockholders' equity	<u>\$ 83,316,032</u>			<u>\$ 79,495,395</u>		
Net interest income		<u>\$ 1,959,133</u>			<u>\$ 1,906,394</u>	
Interest rate spread			2.44%			2.48%
Contribution from interest free funds			0.30%			0.27%
Net interest margin			<u>2.73%</u>			<u>2.75%</u>

(1) Tax equivalent basis

**Sovereign Bancorp, Inc. and Subsidiaries**  
**SUPPLEMENTAL INFORMATION**  
**(unaudited)**

**NON-PERFORMING ASSETS**

(dollars in thousands)	Dec. 31 2007	Sept. 30 2007	June 30 2007	Mar. 31 2007	Dec. 31 2006
Non-accrual loans:					
Consumer:					
Residential mortgages	\$ 90,881	\$ 79,909	\$ 69,392	\$ 62,864	\$ 47,687
Home equity loans and lines of credit (1)	56,099	53,974	12,875	12,131	10,312
Auto loans	1,359	730	620	416	191
Other consumer loans	2,087	2,076	1,714	1,504	2,764
Total consumer loans	150,426	136,689	84,601	76,915	60,954
Commercial real estate	68,086	66,977	74,077	87,896	77,196
Commercial and industrial and other	85,406	78,251	80,706	76,668	69,207
Total non-accrual loans	303,918	281,917	239,384	241,479	207,357
Restructured loans	370	443	503	552	557
Total non-performing loans (1)	304,288	282,360	239,887	242,031	207,914
Real estate owned, net	43,226	43,517	34,724	29,655	22,562
Other repossessed assets	14,062	10,861	7,755	6,722	5,126
Total non-performing assets (1)	\$ 361,576	\$ 336,738	\$ 282,366	\$ 278,408	\$ 235,602

Non-performing loans as a percentage of loans (1) (2)	0.53%	0.49%	0.42%	0.43%	0.38%
Non-performing assets as a percentage of total assets (1) (2)	0.43%	0.39%	0.34%	0.34%	0.29%
Non-performing assets as a percentage of total loans, real estate owned and repossessed assets (1) (2)	0.63%	0.59%	0.50%	0.50%	0.43%
Allowance for credit losses as a percentage of non-performing loans (1)	242%	230%	217%	208%	234%

**NET LOAN CHARGE-OFFS**

Quarters ended (in thousands)	Dec. 31 2007	Sept. 30 2007	June 30 2007	Mar. 31 2007	Dec. 31 2006
Commercial real estate	\$ 4,591	\$ 2,401	\$ 2,766	\$ 5,782	\$ (282)
Commercial and industrial and other (3)	13,647	8,387	6,820	6,089	18,651
Total commercial	18,238	10,788	9,586	11,871	18,369
Residential mortgages (4)	3,631	1,715	1,558	564	8,028
Home equity loans and lines of credit (5)	3,808	883	1,934	1,523	399,609
Total consumer loans secured by real estate	7,439	2,598	3,492	2,087	407,637
Auto loans	34,345	19,448	12,305	10,115	9,574
Other consumer loans	469	734	291	17	453
Total consumer	42,253	22,780	16,088	12,219	417,664
Total loan charge-offs	\$ 60,491	\$ 33,568	\$ 25,674	\$ 24,090	\$ 436,033

**COMPONENTS OF THE PROVISION OF CREDIT LOSSES AND ALLOWANCE FOR CREDIT LOSSES**

Quarters ended (in thousands)	Dec. 31 2007	Sept. 30 2007	June 30 2007	Mar. 31 2007	Dec. 31 2006
Provision for loan losses (6)	\$ 140,188	\$ 159,630	\$ 49,589	\$ 45,239	\$ 364,309
Provision/(recoveries) for unfunded commitments	8,004	2,870	1,411	761	1,652
Total provision for credit losses	\$ 148,192	\$ 162,500	\$ 51,000	\$ 46,000	\$ 365,961
Allowance for loan losses	\$ 709,444	\$ 629,747	\$ 503,685	\$ 487,286	\$ 471,030
Reserve for unfunded commitments	28,301	20,297	17,427	16,016	15,255
Total allowance for credit losses	\$ 737,745	\$ 650,044	\$ 521,112	\$ 503,302	\$ 486,285

(1) Non-performing loans and non-performing assets at December 31, 2007 and September 30, 2007 include \$39.4 million and \$41.5 million of loans related to our correspondent home equity loan portfolio that began to be included in these totals as a result of the additional provision for credit losses that was recorded in the third quarter of 2007. Non-performing loans and non-performing assets exclude \$51.6 million and \$22.4 million of non-accrual loans at June 30, 2007 and March 31, 2007 related to correspondent home equity loans that had been previously classified as held for sale since credit losses related to these loans were considered in our lower of cost or market adjustment at March 31, 2007. Non-performing loans and non-performing assets at December 31, 2006 exclude \$21.5 million of residential non-accrual loans and \$66.0 million of home equity non-accrual loans that are classified as held for sale.

(2) The calculation of this ratio at September 30, 2007 includes \$41.5 million of non performing loans related to our correspondent home equity portfolio. The calculation of these ratios at June 30, 2007 and March 31, 2007 exclude approximately \$491 million and \$574 million of loans that were marked down to fair value as of March 31, 2007. The calculation of these ratios at December 31, 2006 excludes \$7.6 billion of loans held for sale.

(3) The fourth quarter of 2006 includes a \$14 million commercial loan charge-off.

(4) The fourth quarter of 2006 includes a \$7 million charge-off related to the lower of cost or market adjustment on the residential loans held for sale.

(5) The fourth quarter of 2006 includes \$382.5 million of charge-offs related to the lower of cost or market adjustment on the correspondent home equity portfolio held for sale.

(6) The fourth quarter of 2006 includes a lower of cost or market adjustment on the correspondent home equity portfolio held for sale of \$296 million.

**Sovereign Bancorp, Inc. and Subsidiaries**  
**SUPPLEMENTAL INFORMATION**  
**(unaudited)**

ADDITIONAL CREDIT QUALITY STATISTICS	Loan Composition- End of Period (\$)			Net Loan Charge-Offs (\$)			Total Past Dues Excluding Non-Accruals (\$)		
	% of Total Loans			Annualized Net Loan Charge-Offs to Average Loans (%)			Total Past Dues to Total Loans (%)		
	Dec. 31 2007	Sept. 30 2007	Dec. 31 2006	Dec. 31 2007	Sept. 30 2007	Dec. 31 2006	Dec. 31 2007	Sept. 30 2007	Dec. 31 2006
Quarters ended (in thousands)									
Commercial real estate and multifamily	\$ 16,553,284 29%	\$ 15,859,984 28%	\$ 17,283,434 28%	\$ 4,591 0.11%	\$ 2,401 0.06%	\$ (282) -0.01%	\$ 71,744 0.43%	\$ 96,615 0.61%	\$ 54,612 0.32%
Commercial and industrial and other commercial	14,359,688 25%	14,052,899 25%	13,188,910 21%	13,647 0.39%	8,387 0.25%	18,651 0.58%	68,531 0.48%	70,216 0.50%	47,475 0.36%
Residential mortgages	13,341,193 23%	14,009,891 25%	17,404,730 28%	3,631 0.11%	1,715 0.05%	8,028 0.18%	360,982 2.71%	371,341 2.65%	315,803 1.81%
Home equity loans and lines of credit	6,197,148 11%	6,058,143 11%	9,443,560 15%	3,808 0.25%	883 0.06%	399,609 15.76%	34,148 0.55%	29,043 0.48%	26,812 0.28%
Auto loans	7,028,894 12%	6,853,381 12%	4,848,204 8%	34,345 1.96%	19,448 1.18%	9,574 0.83%	214,648 3.05%	141,332 2.06%	81,573 1.68%

(1) The fourth quarter of 2006 includes a \$14 million commercial loan charge-off, which equates to 44 basis points.

(2) The fourth quarter of 2006 includes a \$7 million charge-off related to the lower of cost or market adjustment on the residential loans held for sale, which equates to 16 basis points.

(3) The fourth quarter of 2006 includes \$382.5 million of charge-offs related to the lower of cost or market adjustment on the correspondent home equity portfolio held for sale.

**Sovereign Bancorp, Inc. and Subsidiaries**  
**SUPPLEMENTAL INFORMATION**  
**(unaudited)**

**DEPOSIT AND OTHER CUSTOMER RELATED ACCOUNT COMPOSITION - End of period**

Quarters ended (in thousands)	Dec. 31 2007	Sept. 30 2007	June 30 2007	Mar. 31 2007	Dec. 31 2006
Demand deposit accounts	\$ 6,444,338	\$ 6,272,412	\$ 6,313,408	\$ 6,420,046	\$ 6,577,585
NOW accounts	5,546,280	5,352,228	5,950,960	6,159,701	6,333,667
NOW accounts- government & wholesale	4,014,284	4,319,805	3,661,659	5,008,897	3,573,861
Customer repurchase agreements	2,754,680	2,726,686	2,525,932	2,310,290	2,206,445
Savings accounts	3,831,636	3,984,551	4,312,492	4,558,367	4,637,346
Money market accounts	10,655,978	10,258,960	10,005,554	9,452,904	8,875,353
Money market accounts- government & wholesale	1,765,715	1,556,973	1,951,496	3,090,988	4,116,417
Time deposits	11,872,400	11,970,145	10,996,111	11,144,281	11,336,147
Time deposits- wholesale	3,030,594	3,656,288	4,127,023	4,417,483	4,727,733
Total deposits and other customer related accounts	\$ 49,915,905	\$ 50,098,048	\$ 49,844,635	\$ 52,562,957	\$ 52,384,554

**LOAN COMPOSITION - End of period**

Quarters ended (in thousands)	Dec. 31 2007	Sept. 30 2007	June 30 2007	Mar. 31 2007	Dec. 31 2006
Commercial real estate	\$ 12,306,914	\$ 11,821,651	\$ 11,741,479	\$ 11,584,728	\$ 11,514,983
Commercial industrial loans	12,594,652	12,355,754	12,186,379	11,922,506	11,670,307
Multi-family	4,246,370	4,038,333	4,000,527	4,806,028	5,768,451
Other	1,765,036	1,697,145	1,619,454	1,538,950	1,518,603
Total commercial loans	30,912,972	29,912,883	29,547,839	29,852,212	30,472,344
Residential mortgages	13,341,193	14,009,891	14,387,342	14,403,371	17,404,730
Home equity loans and lines of credit	6,197,148	6,058,143	5,954,925	5,932,136	9,443,560
Total consumer loans secured by real estate	19,538,341	20,068,034	20,342,267	20,335,507	26,848,290
Auto loans	7,028,894	6,853,381	6,320,010	5,526,953	4,848,204
Other consumer loans	299,572	314,066	317,002	410,825	419,758
Total consumer loans	26,866,807	27,235,481	26,979,279	26,273,285	32,116,252
Total loans	\$ 57,779,779	\$ 57,148,364	\$ 56,527,118	\$ 56,125,497	\$ 62,588,596

**DEPOSIT AND OTHER CUSTOMER RELATED ACCOUNT COMPOSITION - Average**

Quarters ended (in thousands)	Dec. 31 2007	Sept. 30 2007	June 30 2007	Mar. 31 2007	Dec. 31 2006
Demand deposit accounts	\$ 6,399,359	\$ 6,403,572	\$ 6,421,910	\$ 6,335,301	\$ 6,596,008
NOW accounts	5,297,687	5,497,403	5,935,760	5,994,720	6,125,347
NOW accounts- government & wholesale	3,998,074	3,825,292	4,170,249	4,099,733	3,977,652
Customer repurchase agreements	2,877,569	2,643,836	2,389,302	2,262,732	2,182,446
Savings accounts	3,889,735	4,144,517	4,437,785	4,572,309	4,755,332
Money market accounts	10,530,726	10,224,580	9,687,237	9,150,410	8,688,901
Money market accounts- government & wholesale	1,768,085	1,862,865	2,525,720	3,642,754	3,999,190
Time deposits	11,955,486	11,323,566	11,004,592	11,243,730	11,535,214
Time deposits- wholesale	3,466,108	4,068,060	4,425,195	4,504,148	4,933,950
Total deposits and other customer related accounts	\$ 50,182,829	\$ 49,993,691	\$ 50,997,750	\$ 51,805,837	\$ 52,794,040

**LOAN COMPOSITION - Average**

Quarters ended (in thousands)	Dec. 31 2007	Sept. 30 2007	June 30 2007	Mar. 31 2007	Dec. 31 2006
Commercial real estate	\$ 12,139,086	\$ 11,746,854	\$ 11,737,900	\$ 11,513,005	\$ 11,421,431
Commercial industrial loans	12,311,586	12,049,755	12,146,382	11,566,055	11,347,975
Multi-family	4,154,457	3,975,580	4,637,577	5,890,879	6,103,412
Other	1,722,710	1,632,878	1,586,118	1,520,732	1,427,147
Total commercial loans	30,327,839	29,405,067	30,107,977	30,490,671	30,299,965
Residential mortgages	13,744,182	14,357,561	14,429,334	15,592,954	17,897,922
Home equity loans and lines of credit	6,116,026	5,974,643	5,933,285	9,497,940	10,145,548
Total consumer loans secured by real estate	19,860,208	20,332,204	20,362,619	25,090,894	28,043,470
Auto loans	6,996,034	6,616,774	5,926,390	5,186,143	4,628,603
Other consumer loans	312,253	320,848	388,325	422,161	427,026
Total consumer loans	27,168,495	27,269,826	26,677,334	30,699,198	33,099,099
Total loans	\$ 57,496,334	\$ 56,674,893	\$ 56,785,311	\$ 61,189,869	\$ 63,399,064

Sovereign Bancorp, Inc. and Subsidiaries

RECONCILIATION OF OPERATING EARNINGS TO REPORTED EARNINGS  
(unaudited)

Operating earnings for EPS purposes represents net income excluding the after-tax effects of certain items, such as significant gains or losses that are unusual in nature or are associated with acquiring or integrating businesses, and certain other charges. The table below reconciles our GAAP earnings to operating earnings for EPS purposes.

	(dollars in thousands, except per share data - all amounts are after tax)													
	Quarter Ended										Year to Date			
	Total dollars					Per share					Total dollars		Per Share	
	Dec. 31 2007	Sept. 30 2007	June 30 2007	Mar. 31 2007	Dec. 31 2006	Dec. 31 2007	Sept. 30 2007	June 30 2007	Mar. 31 2007	Dec. 31 2006	Dec. 31 2007	Dec. 31 2006	Dec. 31 2007	Dec. 31 2006
<b>Net income/ (loss) as reported</b>	\$ (1,602,983)	\$ 58,210	\$ 147,452	\$ 48,059	\$ (129,440)						\$ (1,349,262)	\$ 136,911		
Dividends on preferred stock	(3,650)	(3,650)	(3,650)	(3,650)	(3,650)						(14,600)	(7,908)		
Net income available to common shareholders	(1,606,633)	54,560	143,802	44,409	(133,090)						(1,363,862)	129,003		
Contingently convertible trust preferred interest expense, net of tax	-	-	6,413	-	-						-	-		
Net income/ (loss) for EPS purposes	<u>\$ (1,606,633)</u>	<u>\$ 54,560</u>	<u>\$ 150,215</u>	<u>\$ 44,409</u>	<u>\$ (133,090)</u>	<u>\$ (3.34)</u>	<u>\$ 0.11</u>	<u>\$ 0.29</u>	<u>\$ 0.09</u>	<u>\$ (0.28)</u>	<u>\$(1,363,862)</u>	<u>\$129,003</u>	<u>\$ (2.85)</u>	<u>\$ 0.30</u>
<b>Non GAAP adjustments to adjust antidilutive EPS</b>														
Net income available to common shareholders	\$ (1,606,633)	\$ 54,560		\$ 44,409	\$ (133,090)						\$ (1,363,862)	\$ 129,003		
Trust IV expense, net of tax	6,434	6,423		6,412	6,354						25,682	25,360		
Antidilutive net income/ (loss) for operating EPS calculation	<u>\$ (1,600,199)</u>	<u>\$ 60,983</u>		<u>\$ 50,821</u>	<u>\$ (126,736)</u>						<u>\$ (1,338,180)</u>	<u>\$ 154,363</u>		
<b>Reconciliation to Operating earnings EPS</b>														
Net income/ (loss) for Operating earnings EPS purposes	\$ (1,600,199)	\$ 60,983	\$ 150,215	\$ 50,821	\$ (126,736)	\$ (3.13)	\$ 0.12	\$ 0.29	\$ 0.10	\$ (0.25)	\$ (1,338,180)	\$ 154,363	\$ (2.62)	\$ 0.33
Merger costs/ proxy and related professional fees	-	-	26	1,074	6,863	-	-	0.00	0.00	0.01	1,101	36,893	0.00	0.08
Goodwill impairment	1,576,776	-	-	-	-	3.08	-	-	-	-	1,576,776	-	3.08	-
Provision for credit losses	-	30,550	-	-	192,374	-	0.06	-	-	0.38	30,550	200,499	0.06	0.43
Loss on economic hedges	-	-	-	-	-	-	-	-	-	-	-	7,402	-	0.02
Loss on investment restructuring	-	-	-	-	27,961	-	-	-	-	0.06	-	182,845	-	0.39
Loss on mortgage banking loan sale restructuring	-	-	-	-	14,954	-	-	-	-	0.03	-	14,954	-	0.03
Loss on restructuring, other employee severance and debt repurchase charges	-	3,919	23,360	12,771	51,134	-	0.01	0.05	0.02	0.10	40,049	51,134	0.08	0.11
ESOP expense related to freezing of plan	-	-	(3,266)	43,385	-	-	-	(0.01)	0.09	-	40,119	-	0.08	-
Hedge loss on sale of multifamily loans	-	-	-	(3,860)	-	-	-	-	(0.01)	-	(3,860)	-	(0.01)	-
Investment impairments/recoveries and loss on sale of securities	117,344	-	-	(953)	-	0.23	-	-	(0.00)	-	116,390	43,875	0.23	0.09
Writedown on correspondent home equity loans	-	-	-	76,394	-	-	-	-	0.15	-	76,394	-	0.15	-
<b>Operating earnings for EPS purposes</b>	<u>\$ 93,921</u>	<u>\$ 95,452</u>	<u>\$ 170,335</u>	<u>\$ 179,632</u>	<u>\$ 166,550</u>	<u>\$ 0.18</u>	<u>\$ 0.19</u>	<u>\$ 0.33</u>	<u>\$ 0.35</u>	<u>\$ 0.33</u>	<u>\$ 539,339</u>	<u>\$ 691,965</u>	<u>\$ 1.05</u>	<u>\$ 1.48</u>
Weighted average diluted shares for GAAP EPS	481,186	480,171	512,641	475,115	473,404						478,726	433,908		
Add back of diluted shares for operating EPS not factored into GAAP diluted shares due to antidilution (1)	30,256	32,480	-	34,353	34,583						32,863	33,840		
Adjusted weighted average diluted shares for Operating EPS	<u>511,442</u>	<u>512,651</u>	<u>512,641</u>	<u>509,468</u>	<u>507,987</u>						<u>511,589</u>	<u>467,748</u>		

(1) The conversion of warrants and equity awards and the after-tax add back of Sovereign's contingently convertible trust preferred interest expense was excluded from Sovereign's GAAP diluted earnings per share calculation for the majority of the periods above since the result would have been anti-dilutive. However, for operating earning purposes these items are dilutive and as a result they have been added back for operating earnings and operating earnings per share purposes.

**Sovereign Bancorp, Inc. and Subsidiaries**

**RECONCILIATION OF AVERAGE EQUITY TO AVERAGE TANGIBLE EQUITY AND RELATED OPERATING RETURN ON AVERAGE TANGIBLE EQUITY (unaudited)**

**Reconciliation of Equity to Tangible Equity and Operating Return on Average Equity to Tangible Returns on Average Equity**

(dollars in thousands)	Quarter Ended					Year-to-Date	
	Dec. 31 2007	Sept. 30 2007	June 30 2007	Mar. 31 2007	Dec. 31 2006	Dec. 31 2007	Dec. 31 2006
Average Equity	\$ 8,721,714	\$ 8,773,451	\$ 8,816,108	\$ 8,734,981	\$ 8,816,938	\$ 8,761,557	\$ 7,519,638
Average Goodwill	(4,985,883)	(5,003,137)	(5,005,116)	(5,005,119)	(4,992,610)	(4,999,770)	(4,029,857)
Average CDI and other intangibles	(391,628)	(421,895)	(453,528)	(486,214)	(519,891)	(438,013)	(421,730)
Average Tangible Equity	<u>\$ 3,344,203</u>	<u>\$ 3,348,419</u>	<u>\$ 3,357,464</u>	<u>\$ 3,243,648</u>	<u>\$ 3,304,437</u>	<u>\$ 3,323,774</u>	<u>\$ 3,068,051</u>
Operating Return on Average Equity	4.27%	4.32%	7.75%	8.34%	7.49%	6.16%	9.20%
Effect of Goodwill	6.37%	6.45%	11.55%	12.87%	11.32%	9.26%	12.09%
Effect of CDI and other intangibles	0.50%	0.54%	1.05%	1.25%	1.18%	0.81%	1.26%
Tangible Return on Average Equity	<u>11.14%</u>	<u>11.31%</u>	<u>20.35%</u>	<u>22.46%</u>	<u>20.00%</u>	<u>16.23%</u>	<u>22.55%</u>